
INTER

OFFICE

MEMO

OFFICE OF THE MAYOR

To: John Pick
From: Loré L. Chambers, MBA *LHC*
Subject: Reappointments to the Central City District Commission
Date: January 13, 2005

Carol Turner has advised me that the following three persons have requested reappointment to the Central City District Commission:

Doug Church
John Lerch
Charles Dashiell

Attached is a resume for Mr. Church and biographical information for Mr. Lerch. Mr. Dashiell verbally provided the following information:

- His is a local attorney with years of involvement in the Salisbury community
- He is a current member of the Wicomico County Council
- He is well known and respected in the Salisbury community

Attached is the Resolution necessary for their reappointment. Please forward this information on to the City Council so it may be placed on their agenda for the meeting on January 24, 2005. Please let me know if you have any questions.

Attachments

CC: Mayor Tilghman

DOUGLAS CHURCH

P.O. Box 4602 ♦ Salisbury, Maryland 21803 ♦ Doug@TechForSmallBiz.com ♦ H 410-219-7934 ♦ C 410-251-0280

PROFESSIONAL EXPERIENCE

Managing Partner

- Center City Investments, LLC Salisbury, MD 2002–Present
- Manage all aspects of commercial and residential real estate investments
 - Perform comparative analysis to select the best investments from available properties and the best uses for those properties
 - Develop cash flow analyses for lending institutions and other partners
 - Direct all aspects of property renovation including architectural design, contractor interaction and selection of interior/exterior finishes
 - Market properties and administer leases
 - Handle all the financial aspects of the properties including rent collection, debt payment and bill payment

Information Technology Manager

- Tri-State General Insurance Agency, Ltd. Salisbury, MD 1996–Present
- Research and implement new technologies to save money & employee time
 - Train staff and provide service for the adopted technologies
 - Supervise and maintain all telecommunication services (PBX, Cellular, T1, ISDN and DSL Circuits)
 - Manage the 50+ user computer network (mail server, Citrix Metaframe server and several file and print servers)
 - Investigate and utilize new telephone services Reduced costs by \$40,000/year
 - Provide technical assistance on workstations and telephone/voicemail system
 - Responsible for procurement of all servers, PCs, fax machines, copy machines and workgroup printers
 - Design and maintain the interactive company web site www.tsgia.com
 - Provide technical assistance via phone to branch office users and telecommuters
 - Promoted numerous times, started out with the company as a file clerk and office assistant

Owner & Consultant

- TechSolutions Salisbury, MD 2000–Present
- Own and operate a consulting business specializing in providing technology solutions for small businesses
 - Identify technology needs and goals then develop a plan to accomplish them
 - Assist in selection of outside specialty software and communications vendors
 - Configure hardware and operating systems to accommodate the outlined objectives
 - Train users to efficiently use the new technologies

AFFILIATIONS

- Salisbury Area Chamber of Commerce, Member
- American Cancer Society, Board of Directors
- Urban Salisbury, Board of Directors

EDUCATION

Bachelor of Science

- Salisbury University Salisbury, MD May 2003
- Double Major Finance & Management Information Systems
 - GPA 3.3/4.0
 - Participant in the Perdue School of Business's Study Abroad Program (January 2003)
 - Vice President of External Affairs in the Student Government 2 Terms (1998-2001)
 - Represented the student body to the surrounding community – Interacted with the Chamber of Commerce, local and state politicians, university donors, charitable organizations and various property owners associations
 - Very active in extracurricular activities.

From: "John Lerch" <jlerch@dmv.com>
To: <cturner@ci.salisbury.md.us>
Date: 1/6/05 12:16PM
Subject: Re:CCDC Appointment Request from your office

Biographical Sketch-John R. Lerch

Personal:

Born 6/2/44, Wilmington, DE.
Married (Harriet) 2 Children (Susan & Jake)
Graduated 1966, Dickinson College, Carlisle, PA; Bachelor of Arts Degree
Served 2 years as Officer in U.S. Army: Awarded Bronze Star Medal for service in Vietnam

Business:

1968-1973:Securities Industry as Stockbroker and Over-The-Counter Stock Trader in Washington, D.C. and Salisbury MD.
1973-1999:President and principle owner of Chesapeake Insurance Agency-The Harris Riggan Agency, an Independent Insurance Agency
Held designation as Certified Insurance Counselor
Served as Director of Independent Insurance Agents of MD., representing Somerset, Worcester and Wicomico Counties
Past Director of Peninsula Bank
Founding Director of Bay National Bank

Community Service:

Past Trustee:Peninsula Regional Medical Center
Past Director & Vice-Chairman:The Greater Salisbury Committee
Past Director and President:Salisbury-Wicomico Economic Development Corp, (SWED)
Campaign Chairman and Past President:United Way of the Lower Eastern Shore
Trustee and Past Chairman of the Board of Trustees:The Ward Foundation
Chairman:The Chesapeake Vision Campaign which raised over \$5 Million for The Ward Museum of Wildfowl Art
Past Director:Mid-Delmarva Family YMCA
Member:Central City District Commission, Salisbury, MD.
Other memberships include:Green Hill Yacht and Country Club and Asbury United Methodist Church

RESOLUTION NO. 1192

BE IT RESOLVED by the City Council of the City of Salisbury, Maryland that the following individuals are reappointed to the Central City District Commission for the term ending as indicated:

<u>Name</u>	<u>Term Ending</u>
Doug Church	9/07
John Lerch	9/07
Charles Dashiell	9/07

The above resolution was introduced, read and passed at the regular meeting of the Council of the City of Salisbury held on the 24th day of January 2005.

Brenda J. Colegrove
CITY CLERK

Michael P. Dunn
COUNCIL PRESIDENT

APPROVED BY ME THIS

_____ day of January 2005.

Barrie P. Tilghman
MAYOR